



ESKER DeliveryWare 4.0

Boosting profitability with automated purchasing

Purchasing has a direct and significant impact on business performance. The purchasing department generates value and effects profitability for the entire organization through communication with suppliers for timely procurement of goods and services at the lowest cost. But the best efforts of purchasing departments are often limited by inefficient manual fax or mail delivery of the purchase orders, requisitions, confirmations, and other critical business documents that drive the process.

Hidden Costs of Manual Paper Processes

Manual delivery of purchasing documents costs time and money on two fronts. Before documents can be delivered, data must be extracted and composed from ERP systems or other sources. Then documents are printed and faxed by hand, or folded and inserted into envelopes.

Delivery also typically involves copying and filing for various internal and external recipients involved in purchasing. The higher the volume of documents, the slower the entire process and the greater the potential for human errors.

Complete Document Automation for Purchasing

Esker DeliveryWare is the most comprehensive solution for eliminating manual processes involved in the delivery of purchasing documents. With Esker DeliveryWare you can automate every phase of document delivery: data recognition, document formatting, routing, delivery via multiple transport media, and archiving.

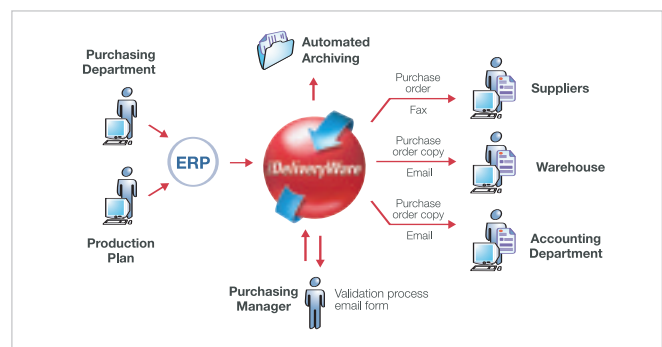
Easy to implement and non-intrusive, Esker DeliveryWare integrates seamlessly with existing IT systems to produce immediate benefits without disrupting current business procedures.

- Faster purchasing cycle time
- Lower costs for labor, material, and infrastructure
- Simplified order processing and administration
- Less paperwork to complete transactions
- Up to 90% fewer errors and returns
- Higher supplier discounts for fast payment
- Improved productivity with less manual handling
- More efficient inventory control

- Better-looking business documents
- Improved relations with suppliers and partners
- Return on investment in less than one year*

A quick assessment of your purchasing process will identify document-dependent steps and human touch points. Then you can prioritize based on cost/return, and automate your top priorities first with Esker DeliveryWare.

How an Automated Purchasing Process Works



Delivery Time and Cost Comparison

MANUAL PROCESS

Time | **20 minutes**

Cost | **\$ 4.22**

AUTOMATED PROCESS

Time | **1 minute**

Cost | **\$ 0.16**

Typical savings per 1,000 documents per month: \$4,060*

Typical payback: 7.3 months with 63% ROI*

*Actual results may vary



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