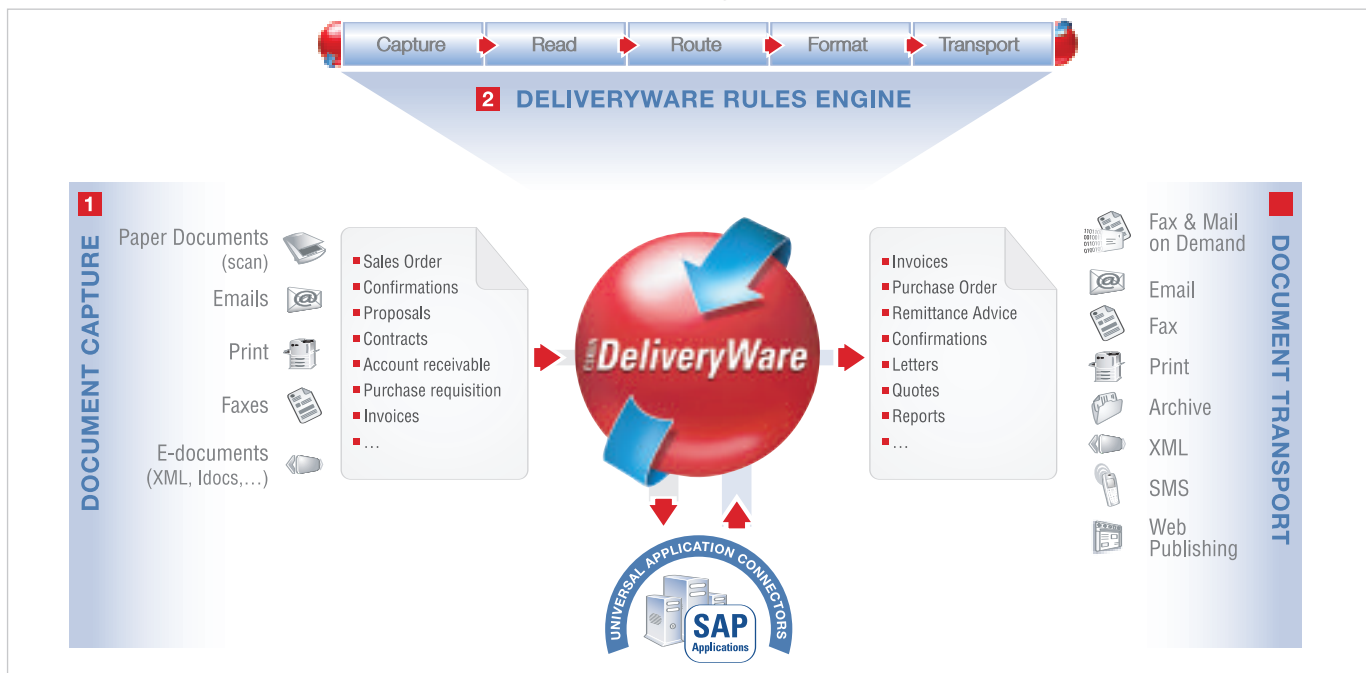


ESKER DeliveryWare 4.0

Deliver the advantages of document automation

Faced with the challenges of rising costs and increasing competitive pressure, organizations today are recognizing valuable opportunities for higher efficiency within the document processes that support their business operations. Manual processing and distribution of invoices, purchase orders, and other business documents often accounts for more than 90% of delivery costs. It also makes up virtually 100% of delivery time, which prolongs financial transaction cycles. The answer for success-minded organizations is to extract the enormous potential for cash-flow improvement locked within conventional business communication. The solution is Esker DeliveryWare.



Unlock the potential inside enterprise applications

ERP, CRM, and custom applications automate key business processes but leave out a critical component — document delivery to partners, suppliers, and customers.

With Esker DeliveryWare end-to-end business document delivery enterprise system, companies automate the entire document life-cycle. They reduce day-to-day document management costs, improve productivity and enhance customer satisfaction.

Esker DeliveryWare offers significant financial advantages with the ability to:

- **Shorten** transaction cycles, reduce days sales outstanding (DSO), and improve cash flow
- **Simplify** IT infrastructure without reprogramming and without adding complexity

- **Eliminate** the high cost and wasted time associated with manual delivery of documents from business applications
- **Accelerate** return on investment (ROI) in ERP, CRM and other solutions
- **Improve** response time, enhance communication and strengthen loyalty among customers and partners

Shorten the cash conversion cycle

Esker DeliveryWare shortens the cash conversion cycle by fully automating document-intensive processes. This reduces the time between producing or acquiring goods and services, and receiving payment.

Esker DeliveryWare allows organizations to automate documents within:

- **Procurement, Supply Chain Management, and Accounts Payable** — RFQs, purchase orders, remittance advices
- **Production and Inventory** — production schedules, demand forecasts
- **Order Fulfillment** — quotes, incoming sales orders, order and shipment confirmations
- **Invoicing, Accounts Receivable, and Collections** — invoices, reminders, dunning notices
- **Customer Communications** — supplier broadcasts, urgent notifications, account statements

Create a true enterprise solution

A solution for all operations

Esker DeliveryWare streamlines these processes by eliminating inefficient and lengthy steps. It is a comprehensive solution that makes communication more personalized and cost-effective, regardless of the information's source or delivery type. Esker DeliveryWare automatically transforms application output into new electronic documents and delivers them via fax, email, Mail on Demand, web, wireless message, print and more.

High availability and scalability

Esker DeliveryWare is built to reliably and continuously handle all of your critical business document flows, with the ability to function in a multi-server architecture that can be installed on Microsoft cluster technology.

As your delivery needs change and grow, Esker DeliveryWare can be scaled to increase throughput capacity and performance by adding servers and/or extending the license capacity.

The value of Esker DeliveryWare

The advantage of Esker DeliveryWare lies in three key components:

- DeliveryWare Rules Engine
- Source application or format independence
- Flexible delivery methods

DeliveryWare Rules Engine

This proven, patented, rule-based technology automates every phase of information delivery process — providing three core services:

- **Recognition** of any document based on its content
- **Routing** of documents and/or relevant extracted data following predefined workflows — including approval

processes — to any combination of recipients and applications, using multiple delivery methods in a variety of formats

- **Formatting** and conversion into personalized documents when applicable

Source application and format independence

Intelligent Esker DeliveryWare automation enables document delivery from almost any application, scanner or fax devices, regardless of platform — Unix, IBM® mainframe, midrange, or Windows® 2003/2000.

The non-invasive nature of the DeliveryWare Rules Engine requires no code-level changes to source applications or the data and print streams they generate.

The agile Esker DeliveryWare platform readily accepts documents, print and data streams from:

- Leading packaged enterprise applications (SAP®, Oracle®, PeopleSoft®, Baan®, JD Edwards®)
- Custom-built or legacy applications
- Desktop applications
- Fax machines and scanners

Flexible delivery methods

Esker DeliveryWare provides a flexible set of delivery options for any enterprise application — offering companies new and more efficient ways to communicate with customers, partners, suppliers and employees. Outbound delivery options include fax, email, print, On Demand transports (fax, mail or SMS), web publishing, wireless, and archive.

New with Esker DeliveryWare 4.0

- Sales order processing automation for SAP solutions
- Operational continuity:
 - Automatic overflow and failover to Fax on Demand*
 - Server processing monitoring tool with the addition of Esker DeliveryWare WatchDog to ensure that the software stays up and running properly
- Document management made easy for all employees with the new Document Manager web client
- Improved and simplified access to server administration functions with the addition of dashboards, wizards and enhanced screens
- Even more flexible licensing options including fax line management

* Fax on Demand is part of Esker on Demand outsourced services

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